

# Prudential Health Care Plan, Inc.

(Prudential left the TennCare Program 12/31/99.)

<b>STATISTICS</b>	<b>Year Ending 12/31/98</b>	<b>Year Ending 12/31/99</b>	<b>Year Ending 12/31/00</b>
TennCare Enrollees at the beginning of the year	11,014	11,770	0
TennCare Enrollees at the end of the year	11,770	12,527	0
Avg. TennCare Enrollees	11,655	12,149	0
Number of grievances	650	923	912
Number of malpractice claims	9	18	4
Number of years in existence	12	13	14

## FINANCIAL HIGHLIGHTS

ASSETS	\$697,816,844	\$897,523,515	\$568,068,395
LIABILITIES	\$589,972,533	\$660,094,672	\$415,077,517
TOTAL NET WORTH	\$107,844,311	\$237,428,843	\$152,990,878
STATUTORY NET WORTH REQUIREMENT	\$56,660,017	\$60,198,587	N/A
NET INCOME FROM TENNCARE OPERATIONS	\$1,137,031	(\$959,451)	\$161,146
NET INCOME FROM OTHER SOURCES	(\$64,744,194)	(210,656,552)	(\$130,597,150)
TOTAL NET INCOME	(\$63,607,163)	(\$211,616,003)	(\$130,436,004)
MEDICAL AND HOSPITAL EXPENSES FOR TENNCARE OPERATIONS	(\$14,846,753)	\$20,604,359	\$273,056
OTHER MEDICAL AND HOSPITAL EXPENSES	\$3,155,097,111	\$3,492,206,193	\$2,699,963,257
TOTAL MEDICAL AND HOSPITAL EXPENSES	\$3,169,943,864	\$3,512,810,552	\$2,700,236,313
TENNCARE REVENUE	\$18,303,831	\$22,319,983	\$406,502
OTHER REVENUE	\$3,556,793,693	\$3,776,093,980	\$2,893,765,491
TOTAL REVENUE	\$3,575,097,524	\$3,798,413,963	\$2,894,171,993
ADMINISTRATIVE EXPENSE FOR TENNCARE OPERATIONS	\$2,320,047	\$2,675,075	(\$27,700)
OTHER ADMIN EXPENSE	\$519,183,873	\$584,349,252	\$387,022,758
TOTAL ADMIN EXPENSE	\$521,503,920	\$587,024,327	\$386,995,058
FEDERAL TAX EXPENSE	(\$52,743,097)	(\$89,804,913)	(\$62,623,374)
RATIO OF TENNCARE MEDICAL EXPENSE TO	81%	92%	67%

TENNCARE REVENUE			
RATIO OF TENNCARE ADMINISTRATIVE EXPENSE TO TENNCARE REVENUE	13%	12%	(7%)
RATIO OF OTHER MEDICAL EXPENSE TO OTHER REVENUE	89%	92%	93%
RATIO OF OTHER ADMINISTRATIVE EXPENSE TO OTHER REVENUE	15%	15%	13%

Note: This information was compiled from unaudited NAIC filings and other unaudited sources.